

Warren County  
 Detail Sales Tax Analysis  
 2011-2015

| <u>County</u>  | 2011          | 2012          | \$ Change   | % Change | 2013          | \$ Change    | % Change | 2014          | \$ Change    | % Change | 2015          | \$ Change   | % Change |
|----------------|---------------|---------------|-------------|----------|---------------|--------------|----------|---------------|--------------|----------|---------------|-------------|----------|
| <b>County</b>  |               |               |             |          |               |              |          |               |              |          |               |             |          |
| 1st Dist       | 5,218,434.47  | 5,187,806.02  | (30,628.45) | -0.6%    | 5,576,263.61  | 388,457.59   | 7.5%     | 5,420,432.35  | (155,831.26) | -2.8%    | 5,441,936.14  | 21,503.79   | 0.4%     |
| 2nd Dist       | 5,608,611.13  | 5,961,529.38  | 352,918.25  | 6.3%     | 5,923,288.60  | (38,240.78)  | -0.6%    | 6,237,437.75  | 314,149.15   | 5.3%     | 6,338,266.09  | 100,828.34  | 1.6%     |
| 3rd Dist       | 7,451,231.92  | 7,796,572.98  | 345,341.06  | 4.6%     | 8,199,115.28  | 402,542.30   | 5.2%     | 8,344,202.56  | 145,087.28   | 1.8%     | 8,388,796.86  | 44,594.30   | 0.5%     |
| 4th Dist       | 6,209,164.23  | 6,175,577.41  | (33,586.82) | -0.5%    | 6,048,115.10  | (127,462.31) | -2.1%    | 6,058,526.53  | 10,411.43    | 0.2%     | 6,326,872.90  | 268,346.37  | 4.4%     |
| Total          | 24,487,441.75 | 25,121,485.79 | 634,044.04  | 2.6%     | 25,746,782.59 | 625,296.80   | 2.5%     | 26,060,599.19 | 313,816.60   | 1.2%     | 26,495,871.99 | 435,272.80  | 1.7%     |
| <b>Bolton</b>  |               |               |             |          |               |              |          |               |              |          |               |             |          |
| 1st Dist       | 732,405.42    | 741,483.36    | 9,077.94    | 1.2%     | 786,615.43    | 45,132.07    | 6.1%     | 775,141.25    | (11,474.18)  | -1.5%    | 766,260.24    | (8,881.01)  | -1.1%    |
| 2nd Dist       | 789,591.63    | 864,008.61    | 74,416.98   | 9.4%     | 829,083.24    | (34,925.37)  | -4.0%    | 902,508.28    | 73,425.04    | 8.9%     | 908,248.13    | 5,739.85    | 0.6%     |
| 3rd Dist       | 1,084,487.75  | 1,162,413.72  | 77,925.97   | 7.2%     | 1,190,978.37  | 28,564.65    | 2.5%     | 1,245,540.55  | 54,562.18    | 4.6%     | 1,230,540.78  | (14,999.77) | -1.2%    |
| 4th Dist       | 877,121.67    | 892,929.97    | 15,808.30   | 2.9%     | 852,315.57    | (25,614.40)  | -5.6%    | 881,734.37    | 29,418.80    | 3.5%     | 908,472.82    | 26,738.45   | 3.0%     |
| Total          | 3,483,606.47  | 3,670,835.66  | 187,229.19  | 5.4%     | 3,658,992.61  | (11,843.05)  | -0.3%    | 3,804,924.45  | 145,931.84   | 4.0%     | 3,813,521.97  | 8,597.52    | 0.2%     |
| <b>Chester</b> |               |               |             |          |               |              |          |               |              |          |               |             |          |
| 1st Dist       | 341,805.57    | 342,370.81    | 565.24      | 0.2%     | 383,059.65    | 40,688.84    | 11.9%    | 345,080.15    | (37,979.50)  | -9.9%    | 365,900.41    | 20,820.26   | 6.0%     |
| 2nd Dist       | 368,493.75    | 398,945.34    | 30,451.59   | 8.3%     | 403,740.28    | 4,794.94     | 1.2%     | 401,781.86    | (1,958.42)   | -0.5%    | 433,701.69    | 31,919.83   | 7.9%     |
| 3rd Dist       | 506,118.53    | 536,730.22    | 30,611.69   | 6.0%     | 579,973.06    | 43,242.84    | 8.1%     | 554,494.18    | (25,478.88)  | -4.4%    | 587,601.12    | 33,106.94   | 6.0%     |
| 4th Dist       | 409,343.05    | 416,916.79    | 7,573.74    | 1.9%     | 415,053.77    | (1,863.02)   | -0.4%    | 392,533.65    | (22,520.12)  | -5.4%    | 433,808.99    | 41,275.34   | 10.5%    |
| Total          | 1,625,760.90  | 1,694,963.16  | 69,202.26   | 4.3%     | 1,781,826.76  | 86,863.60    | 5.1%     | 1,693,889.84  | (87,936.92)  | -4.9%    | 1,821,012.21  | 127,122.37  | 7.5%     |
| <b>Hague</b>   |               |               |             |          |               |              |          |               |              |          |               |             |          |
| 1st Dist       | 274,058.26    | 269,669.15    | (4,389.11)  | -1.6%    | 287,811.21    | 18,142.06    | 6.7%     | 283,309.14    | (4,502.07)   | -1.6%    | 282,738.18    | (570.96)    | -0.2%    |
| 2nd Dist       | 295,456.72    | 314,230.20    | 18,773.48   | 6.4%     | 303,349.57    | (10,880.63)  | -3.5%    | 329,860.97    | 26,511.40    | 8.7%     | 335,129.51    | 5,268.54    | 1.6%     |
| 3rd Dist       | 405,803.69    | 422,756.79    | 16,953.10   | 4.2%     | 435,761.77    | 13,004.98    | 3.1%     | 455,237.06    | 19,475.29    | 4.5%     | 454,050.52    | (1,186.54)  | -0.3%    |
| 4th Dist       | 328,209.53    | 328,385.46    | 175.93      | 0.1%     | 311,849.94    | (16,535.52)  | -5.0%    | 322,268.24    | 10,418.30    | 3.3%     | 335,212.42    | 12,944.18   | 4.0%     |
| Total          | 1,303,528.20  | 1,335,041.60  | 31,513.40   | 2.4%     | 1,338,772.49  | 3,730.89     | 0.3%     | 1,390,675.41  | 51,902.92    | 3.9%     | 1,407,130.63  | 16,455.22   | 1.2%     |
| <b>Horicon</b> |               |               |             |          |               |              |          |               |              |          |               |             |          |
| 1st Dist       | 298,334.70    | 298,549.86    | 215.16      | 0.1%     | 334,009.88    | 35,460.02    | 11.9%    | 300,052.95    | (33,956.93)  | -10.2%   | 317,109.59    | 17,056.64   | 5.7%     |
| 2nd Dist       | 321,628.68    | 347,883.26    | 26,254.58   | 8.2%     | 352,042.41    | 4,159.15     | 1.2%     | 349,356.03    | (2,686.38)   | -0.8%    | 375,869.95    | 26,513.92   | 7.6%     |
| 3rd Dist       | 441,750.33    | 468,032.70    | 26,282.37   | 5.9%     | 505,709.05    | 37,676.35    | 8.0%     | 482,141.95    | (23,567.10)  | -4.7%    | 509,247.73    | 27,105.78   | 5.6%     |
| 4th Dist       | 357,282.76    | 363,554.51    | 6,271.75    | 1.8%     | 361,907.24    | (1,647.27)   | -0.5%    | 341,314.57    | (20,592.67)  | -5.7%    | 375,962.93    | 34,648.36   | 10.2%    |
| Total          | 1,418,996.47  | 1,478,020.33  | 59,023.86   | 4.2%     | 1,553,668.58  | 75,648.25    | 5.1%     | 1,472,865.50  | (80,803.08)  | -5.2%    | 1,578,190.20  | 105,324.70  | 7.2%     |

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|---------------------|--------------|--------------|-------------|----------|--------------|-------------|----------|--------------|-------------|----------|--------------|-------------|----------|
| <b>Johnsburg</b>    |              |              |             |          |              |             |          |              |             |          |              |             |          |
| 1st Dist            | 230,355.50   | 224,358.63   | (5,996.87)  | -2.6%    | 239,106.07   | 14,747.44   | 6.6%     | 223,209.98   | (15,896.09) | -6.6%    | 220,287.86   | (2,922.12)  | -1.3%    |
| 2nd Dist            | 248,341.66   | 261,432.42   | 13,090.76   | 5.3%     | 252,014.94   | (9,417.48)  | -3.6%    | 259,886.64   | 7,871.70    | 3.1%     | 261,107.16   | 1,220.52    | 0.5%     |
| 3rd Dist            | 341,092.12   | 351,724.08   | 10,631.96   | 3.1%     | 362,019.55   | 10,295.47   | 2.9%     | 358,666.34   | (3,353.21)  | -0.9%    | 353,761.26   | (4,905.08)  | -1.4%    |
| 4th Dist            | 275,871.53   | 273,209.28   | (2,662.25)  | -1.0%    | 259,076.83   | (14,132.45) | -5.2%    | 253,904.57   | (5,172.26)  | -2.0%    | 261,171.75   | 7,267.18    | 2.9%     |
| Total               | 1,095,660.81 | 1,110,724.41 | 15,063.60   | 1.4%     | 1,112,217.39 | 1,492.98    | 0.1%     | 1,095,667.53 | (16,549.86) | -1.5%    | 1,096,328.03 | 660.50      | 0.1%     |
| <b>Lake George</b>  |              |              |             |          |              |             |          |              |             |          |              |             |          |
| 1st Dist            | 417,912.31   | 421,916.43   | 4,004.12    | 1.0%     | 447,401.63   | 25,485.20   | 6.0%     | 440,037.65   | (7,363.98)  | -1.6%    | 434,499.86   | (5,537.79)  | -1.3%    |
| 2nd Dist            | 450,542.90   | 491,635.34   | 41,092.44   | 9.1%     | 471,555.95   | (20,079.39) | -4.1%    | 512,342.27   | 40,786.32   | 8.6%     | 515,012.61   | 2,670.34    | 0.5%     |
| 3rd Dist            | 618,811.35   | 661,432.84   | 42,621.49   | 6.9%     | 677,390.30   | 15,957.46   | 2.4%     | 707,077.24   | 29,686.94   | 4.4%     | 697,765.29   | (9,311.95)  | -1.3%    |
| 4th Dist            | 500,487.75   | 513,782.24   | 13,294.49   | 2.7%     | 484,769.76   | (29,012.48) | -5.6%    | 500,549.19   | 15,779.43   | 3.3%     | 515,140.02   | 14,590.83   | 2.9%     |
| Total               | 1,987,754.31 | 2,088,766.85 | 101,012.54  | 5.1%     | 2,081,117.64 | (7,649.21)  | -0.4%    | 2,160,006.35 | 78,888.71   | 3.8%     | 2,162,417.78 | 2,411.43    | 0.1%     |
| <b>Lake Luzerne</b> |              |              |             |          |              |             |          |              |             |          |              |             |          |
| 1st Dist            | 180,870.31   | 178,840.19   | (2,030.12)  | -1.1%    | 197,326.44   | 18,486.25   | 10.3%    | 189,668.05   | (7,658.39)  | -3.9%    | 187,735.78   | (1,932.27)  | -1.0%    |
| 2nd Dist            | 194,992.67   | 208,392.36   | 13,399.69   | 6.9%     | 207,979.70   | (412.66)    | -0.2%    | 220,833.28   | 12,853.58   | 6.2%     | 222,523.19   | 1,689.91    | 0.8%     |
| 3rd Dist            | 267,818.39   | 280,365.42   | 12,547.03   | 4.7%     | 298,762.92   | 18,397.50   | 6.6%     | 304,769.29   | 6,006.37    | 2.0%     | 301,485.74   | (3,283.55)  | -1.1%    |
| 4th Dist            | 216,608.54   | 217,779.90   | 1,171.36    | 0.5%     | 213,807.65   | (3,972.25)  | -1.8%    | 215,750.15   | 1,942.50    | 0.9%     | 222,578.24   | 6,828.09    | 3.2%     |
| Total               | 860,289.91   | 885,377.87   | 25,087.96   | 2.9%     | 917,876.71   | 32,498.84   | 3.7%     | 931,020.77   | 13,144.06   | 1.4%     | 934,322.95   | 3,302.18    | 0.4%     |
| <b>Queensbury</b>   |              |              |             |          |              |             |          |              |             |          |              |             |          |
| 1st Dist            | 1,717,972.02 | 1,657,730.79 | (60,241.23) | -3.5%    | 1,847,019.03 | 189,288.24  | 11.4%    | 1,770,407.39 | (76,611.64) | -4.1%    | 1,751,400.86 | (19,006.53) | -1.1%    |
| 2nd Dist            | 1,852,111.26 | 1,931,659.90 | 79,548.64   | 4.3%     | 1,946,735.92 | 15,076.02   | 0.8%     | 2,061,311.18 | 114,575.26  | 5.9%     | 2,075,935.15 | 14,623.97   | 0.7%     |
| 3rd Dist            | 2,543,836.46 | 2,598,802.79 | 54,966.33   | 2.2%     | 2,796,486.86 | 197,684.07  | 7.6%     | 2,844,790.13 | 48,303.27   | 1.7%     | 2,812,582.56 | (32,207.57) | -1.1%    |
| 4th Dist            | 2,057,426.71 | 2,018,676.20 | (38,750.51) | -1.9%    | 2,001,286.80 | (17,389.40) | -0.9%    | 2,013,863.98 | 12,577.18   | 0.6%     | 2,076,448.70 | 62,584.72   | 3.1%     |
| Total               | 8,171,346.45 | 8,206,869.68 | 35,523.23   | 0.4%     | 8,591,528.61 | 384,658.93  | 4.7%     | 8,690,372.68 | 98,844.07   | 1.2%     | 8,716,367.27 | 25,994.59   | 0.3%     |
| <b>Stony Creek</b>  |              |              |             |          |              |             |          |              |             |          |              |             |          |
| 1st Dist            | 69,886.87    | 68,453.53    | (1,433.34)  | -2.1%    | 74,928.06    | 6,474.53    | 9.5%     | 71,531.62    | (3,396.44)  | -4.5%    | 69,604.03    | (1,927.59)  | -2.7%    |
| 2nd Dist            | 75,343.64    | 79,765.03    | 4,421.39    | 5.9%     | 78,973.27    | (791.76)    | -1.0%    | 83,285.31    | 4,312.04    | 5.5%     | 82,501.65    | (783.66)    | -0.9%    |
| 3rd Dist            | 103,482.92   | 107,313.70   | 3,830.78    | 3.7%     | 113,445.14   | 6,131.44    | 5.7%     | 114,941.03   | 1,495.89    | 1.3%     | 111,777.43   | (3,163.60)  | -2.8%    |
| 4th Dist            | 83,695.84    | 83,358.24    | (337.60)    | -0.4%    | 81,186.24    | (2,172.00)  | -2.6%    | 81,368.25    | 182.01      | 0.2%     | 82,522.06    | 1,153.81    | 1.4%     |
| Total               | 332,409.27   | 338,890.50   | 6,481.23    | 1.9%     | 348,532.71   | 9,642.21    | 2.8%     | 351,126.21   | 2,593.50    | 0.7%     | 346,405.17   | (4,721.04)  | -1.3%    |

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|----------------------------|---------------|---------------|--------------|----------|---------------|--------------|----------|---------------|--------------|----------|---------------|-------------|----------|
| <b>Thurman</b>             |               |               |              |          |               |              |          |               |              |          |               |             |          |
| 1st Dist                   | 78,055.61     | 75,901.06     | (2,154.55)   | -2.8%    | 85,444.05     | 9,542.99     | 12.6%    | 81,359.82     | (4,084.23)   | -4.8%    | 79,073.24     | (2,286.58)  | -2.8%    |
| 2nd Dist                   | 84,150.19     | 88,443.22     | 4,293.03     | 5.1%     | 90,057.01     | 1,613.79     | 1.8%     | 94,728.43     | 4,671.42     | 5.2%     | 93,725.49     | (1,002.94)  | -1.1%    |
| 3rd Dist                   | 115,578.55    | 118,989.10    | 3,410.55     | 3.0%     | 129,366.92    | 10,377.82    | 8.7%     | 130,733.54    | 1,366.62     | 1.1%     | 126,984.07    | (3,749.47)  | -2.9%    |
| 4th Dist                   | 93,478.65     | 92,427.35     | (1,051.30)   | -1.1%    | 92,580.56     | 153.21       | 0.2%     | 92,547.97     | (32.59)      | 0.0%     | 93,748.68     | 1,200.71    | 1.3%     |
| Total                      | 371,263.00    | 375,760.73    | 4,497.73     | 1.2%     | 397,448.54    | 21,687.81    | 5.8%     | 399,369.76    | 1,921.22     | 0.5%     | 393,531.48    | (5,838.28)  | -1.5%    |
| <b>Warrensburg</b>         |               |               |              |          |               |              |          |               |              |          |               |             |          |
| 1st Dist                   | 156,478.63    | 152,645.71    | (3,832.92)   | -2.4%    | 170,280.18    | 17,634.47    | 11.6%    | 166,919.35    | (3,360.83)   | -2.0%    | 165,215.77    | (1,703.58)  | -1.0%    |
| 2nd Dist                   | 168,696.48    | 177,869.41    | 9,172.93     | 5.4%     | 179,473.26    | 1,603.85     | 0.9%     | 194,346.63    | 14,873.37    | 8.3%     | 195,830.22    | 1,483.59    | 0.8%     |
| 3rd Dist                   | 231,701.13    | 239,300.67    | 7,599.54     | 3.3%     | 257,813.41    | 18,512.74    | 7.7%     | 268,215.39    | 10,401.98    | 4.0%     | 265,320.75    | (2,894.64)  | -1.1%    |
| 4th Dist                   | 187,397.30    | 185,881.97    | (1,515.33)   | -0.8%    | 184,502.41    | (1,379.56)   | -0.7%    | 189,873.17    | 5,370.76     | 2.9%     | 195,878.67    | 6,005.50    | 3.2%     |
| Total                      | 744,273.54    | 755,697.76    | 11,424.22    | 1.5%     | 792,069.26    | 36,371.50    | 4.8%     | 819,354.54    | 27,285.28    | 3.4%     | 822,245.41    | 2,890.87    | 0.4%     |
| <b>Town Totals</b>         |               |               |              |          |               |              |          |               |              |          |               |             |          |
| 1st Dist                   | 4,498,135.20  | 4,431,919.52  | (66,215.68)  | -1.5%    | 4,853,001.63  | 421,082.11   | 9.5%     | 4,646,717.35  | (206,284.28) | -4.3%    | 4,639,825.82  | (6,891.53)  | -0.1%    |
| 2nd Dist                   | 4,849,349.58  | 5,164,265.09  | 314,915.51   | 6.5%     | 5,115,005.55  | (49,259.54)  | -1.0%    | 5,410,240.88  | 295,235.33   | 5.8%     | 5,499,584.75  | 89,343.87   | 1.7%     |
| 3rd Dist                   | 6,660,481.22  | 6,947,862.03  | 287,380.81   | 4.3%     | 7,347,707.35  | 399,845.32   | 5.8%     | 7,466,606.70  | 118,899.35   | 1.6%     | 7,451,117.25  | (15,489.45) | -0.2%    |
| 4th Dist                   | 5,386,923.33  | 5,396,901.91  | 9,978.58     | 0.2%     | 5,258,336.77  | (138,565.14) | -2.6%    | 5,285,708.11  | 27,371.34    | 0.5%     | 5,500,945.28  | 215,237.17  | 4.1%     |
| Total                      | 21,394,889.33 | 21,940,948.55 | 546,059.22   | 2.6%     | 22,574,051.30 | 633,102.75   | 2.9%     | 22,809,273.04 | 235,221.74   | 1.0%     | 23,091,473.10 | 282,200.06  | 1.2%     |
| <b>Lake George Vill</b>    |               |               |              |          |               |              |          |               |              |          |               |             |          |
| 1st Dist                   | 107,649.14    | 108,077.73    | 428.59       | 0.4%     | 110,802.04    | 2,724.31     | 2.5%     | 108,820.60    | (1,981.44)   | -1.8%    | 107,875.73    | (944.87)    | -0.9%    |
| 2nd Dist                   | 116,054.39    | 125,936.86    | 9,882.47     | 8.5%     | 116,784.02    | (9,152.84)   | -7.3%    | 126,701.41    | 9,917.39     | 8.5%     | 127,865.09    | 1,163.68    | 0.9%     |
| 3rd Dist                   | 159,398.30    | 169,432.03    | 10,033.73    | 6.3%     | 167,760.29    | (1,671.74)   | -1.0%    | 174,859.05    | 7,098.76     | 4.2%     | 173,238.12    | (1,620.93)  | -0.9%    |
| 4th Dist                   | 128,919.58    | 131,609.99    | 2,690.41     | 2.1%     | 120,056.51    | (11,553.48)  | -8.8%    | 123,785.00    | 3,728.49     | 3.1%     | 127,896.72    | 4,111.72    | 3.3%     |
| Total                      | 512,021.41    | 535,056.61    | 23,035.20    | 4.5%     | 515,402.86    | (19,653.75)  | -3.7%    | 534,166.06    | 18,763.20    | 3.6%     | 536,875.66    | 2,709.60    | 0.5%     |
| <b>City of Glens Falls</b> |               |               |              |          |               |              |          |               |              |          |               |             |          |
| 1st Dist                   | 612,650.09    | 647,808.74    | 35,158.65    | 5.7%     | 612,459.94    | (35,348.80)  | -5.5%    | 664,894.40    | 52,434.46    | 8.6%     | 694,234.58    | 29,340.18   | 4.4%     |
| 2nd Dist                   | 643,207.17    | 671,327.44    | 28,120.27    | 4.4%     | 691,499.03    | 20,171.59    | 3.0%     | 700,495.43    | 8,996.40     | 1.3%     | 710,816.23    | 10,320.80   | 1.5%     |
| 3rd Dist                   | 631,352.39    | 679,278.88    | 47,926.49    | 7.6%     | 683,647.63    | 4,368.75     | 0.6%     | 702,736.78    | 19,089.15    | 2.8%     | 764,441.46    | 61,704.68   | 8.8%     |
| 4th Dist                   | 693,321.31    | 647,065.51    | (46,255.80)  | -6.7%    | 669,721.80    | 22,656.29    | 3.5%     | 649,033.42    | (20,688.38)  | -3.1%    | 698,030.91    | 48,997.49   | 7.5%     |
| Total                      | 2,580,530.96  | 2,645,480.57  | 64,949.61    | 2.5%     | 2,657,328.40  | 11,847.83    | 0.4%     | 2,717,160.03  | 59,831.63    | 2.3%     | 2,867,523.18  | 150,363.15  | 5.5%     |
| <b>Summary</b>             |               |               |              |          |               |              |          |               |              |          |               |             |          |
| County                     | 24,487,441.75 | 25,121,485.79 | 634,044.04   | 2.6%     | 25,746,782.59 | 625,296.80   | 2.5%     | 26,060,599.19 | 313,816.60   | 1.2%     | 26,495,871.99 | 435,272.80  | 1.7%     |
| Towns                      | 21,394,889.33 | 21,940,948.55 | 546,059.22   | 2.6%     | 22,574,051.30 | 633,102.75   | 2.9%     | 22,809,273.04 | 235,221.74   | 1.0%     | 23,091,473.10 | 282,200.06  | 1.2%     |
| Village                    | 512,021.41    | 535,056.61    | 23,035.20    | 4.5%     | 515,402.86    | (19,653.75)  | -3.7%    | 534,166.06    | 18,763.20    | 3.6%     | 536,875.66    | 2,709.60    | 0.5%     |
| City                       | 2,580,530.96  | 2,645,480.57  | 64,949.61    | 2.5%     | 2,657,328.40  | 11,847.83    | 0.4%     | 2,717,160.03  | 59,831.63    | 2.3%     | 2,867,523.18  | 150,363.15  | 5.5%     |
| Total                      | 48,974,883.45 | 50,242,971.52 | 1,268,088.07 | 2.6%     | 51,493,565.15 | 1,250,593.63 | 2.5%     | 52,121,198.32 | 627,633.17   | 1.2%     | 52,991,743.93 | 870,545.61  | 1.7%     |