

Warren County Board of Supervisors

RESOLUTION NO. 316 OF 2016

Resolution introduced by Supervisors Conover, Seeber, Sokol, Simpson, Merlino, Dickinson, Girard, Frasier, Beaty, McDevitt and Braymer

AUTHORIZING AGREEMENT WITH JAEGER & FLYNN ASSOCIATES, INC. FOR HEALTH INSURANCE BROKER SERVICES (WC 34-16)

WHEREAS, the County issued a request for proposals for Health Insurance Broker Services (WC 34-16), and received fourteen proposals in response thereto, and

WHEREAS, the County Human Resources Director reviewed the proposals and the Finance, Personnel and Higher Education Committee interviewed five of the companies that submitted proposals which appeared responsive to the request and most likely to achieve the requirements of the County's Purchasing Policy, and

WHEREAS, upon conducting interviews and upon further review of the proposals, the Committee determined that acceptance of the proposal submitted by Jaeger & Flynn Associates, Inc. was in the best interest of the County in view of the services and commission rates offered, and

WHEREAS, Jaeger & Flynn Associates, Inc. will be paid a commission based on 1.4% of the principal insurance policy premiums maintained by Warren County for medical and dental plans plus the standard commission received on the retiree policies; now, therefore, be it

RESOLVED, that Warren County enter into an agreement with Jaeger & Flynn Associates, Inc., 30 Corporate Drive, Clifton Park, New York 12065, to provide health insurance broker services for a term commencing September 22, 2016 through September 22, 2019, with an option to renew for the subsequent three (3) year period, with the understanding that the agreement will be consistent with the terms and provisions of the specifications set forth in the request for proposals (WC 34-16), the proposal made by Jaeger & Flynn Associates, Inc., and the fee and provisions outlined in the preambles of this resolution, and be it further

RESOLVED, that the Chairman of the Board of Supervisors be, and hereby is, authorized to execute an agreement with Jaeger & Flynn Associates, Inc., including such additional provisions not inconsistent with the proposal as he deems necessary to properly implement the proposal, in a form approved by the County Attorney.