



**EDC Warren County  
Year End Activity Report**

December, 2015

# EDC Stakeholder Engagement

- Meetings/Workshops/Presentations
  - Continued Visits To All Towns in 2015
  - IDA's, LDC's, Workforce Investment Board
  - TOQ & City of Glens Falls Council Workshops
  - Monthly Warren County BOS Committees
- Regional Focus - Adirondack Gateway Council (AGC)
- Eight County Tech Valley Focus
  - Center For Economic Growth (CEG)
  - Capital Region Economic Development Council

# EDC Business Outreach

- 40+ Outreach Business Visits/Meetings
  - Existing businesses, investors, new businesses
  - Business assistance, loans, growth & retention
- 11 RFI's – NYS ESD statewide requests responded to
- 13 Regional Forums/Meetings Attended
  - Associations, NYS Agencies , Regional Council, Center For Economic Growth, Broadband & Infrastructure, CNSE/SUNY Poly
- 3 Meetings with national site selectors
  - Capital Region and Montreal, QE

# Revolving Loan Fund Activity

EDC Administers Multiple Loan Funds:

- Warren County LDC
  - Loans totaling \$140,650 in 2015
  - Retained or created 35 jobs
  - Mostly small & medium size businesses
- Glens Falls LDC
  - Loans totaling \$138,000 in 2015
  - Retained or created 38 jobs
  - Retail, service, professional, restaurant
- New Loan Fund Implemented \$500,000

# New Loans for Growing Businesses in 2015

- Burlap & Beams, LLC – Athol/Thurman
- Adirondack Fishing Adventures – Wevertown/North Creek; 30 jobs
- Celtic Attitudes Clothing, LLC – Glens Falls
- GFK9 Dog Boarding, Grooming, Training – Glens Falls

# Major Expansions in 2015

- HHHN Warrensburg Health Center – 38,000 SF; \$12 million; 104 jobs
- HHHN West Mountain Expansion – 28,000 SF; \$7.5 million; 61 jobs
- Bonacio/Galesi project underway - \$25 million
- Glens Falls Hospital - \$17 million; 2,900 jobs
- JUST Water – 14,500 SF; 20 jobs
- Etain, LLC – 23,000 SF; 25 jobs
- Precision Extrusion – 7,000 SF; \$900,000; 38 jobs
- Apex Solar – 100 jobs; 13,000 SF Bldg

# Finch Modernization Project



# Major Health Care Expansions



**HHHN Warrensburg  
Health Center**



**Glens Falls Hospital**



**HHHN West Mountain Health  
Center**

# New Manufacturing Facilities

**JUST Water, Glens Falls & Queensbury**



**Etain, LLC, Chestertown**

# Key Infrastructure in 2015

- Queensbury-Glens Falls Sewer Connectivity – Exit 18
- Hudson Avenue Infrastructure
- Municipal Parking Garage – 507 spaces
- Wastewater & Solid Waste Grant & Study
  - 5 municipalities participating
- Broadband/Cell Study Completion
- Warren County Airport Marketing
- Exit 20/Route 9 Corridor Study
- Innovative Wastewater for Rural Hamlets

# Exit 20/Route 9 Corridor Traffic Study



# 2015 Ski Center Projects

- Gore Mountain - \$1.3 million
  - 3 New Trails
  - Improved Building Facilities
  - Expanded Snowmaking
  - New Grooming Equipment
- West Mountain - \$2.5 million
  - New Triple Chair Lift, LED Lighting
  - New Snow Guns, Pipeline
  - \$4 million new investments since '13

# Ski Center Upgrades & Major New Investments



# 2015 Hospitality Projects

- Marriot Courtyard – Lake George  
\$26 Million New Construction
- Merrill Magee Inn - Warrensburg  
\$1.3 Million Total Renovation
- Surfside Motel – Lake George  
\$10 Million Acquisition & Renovation
- Active New Hotel/Motel Inquiries  
Exit 18 Q'sby and Downtown Glens Falls

# Major Retail Additions in 2015

- Texas Roadhouse – Northway Plaza
- Adirondack Outlet (Kenny) – LG Outlets
- The Outlets of Lake George (West)
- TJ Maxx – Northway Plaza
- Morgan & Co. – Downtown Glens Falls
- Lia Nissan – Dix Avenue, Queensbury
- Dollar General – Main Street, Queensbury

# EDC Special Events in 2015

- 2015 Economic Outlook Breakfast – Great Escape Lodge, Queensbury
- Governor’s 2015 State of the State Presentation – Lt. Gov. Kathy Hochul, Crandall Library, Glens Falls
- EDC Ski Day at Gore Mountain – North Creek
- EDC Annual Luncheon – Featuring Glens Falls Hospital & Hudson Headwaters Health Network, Great Escape Lodge, Queensbury
- NYS Empire State Development – Consolidated Funding Application (CFA) Workshop, Fort William Henry, Lake George
- Special Regional Municipal Officials Meeting with NY Secretary of State Cesar A. Perales – Queensbury Hotel, Glens Falls
- Upstate Revitalization Initiative Forum – SUNY Adirondack
- So. Adirondack Planning & Zoning Forum – Fort William Henry, Lake George
- Annual EDC Holiday Party – Tower Event Center, Glens Falls

# 2015 BOS Econ Growth & Dev'l Standing Committee – Thank You

- Harold 'Bud' Taylor\* – City of Glens Falls, Chairman
- Fred Monroe\* – Town of Chester
- Evelyn Wood – Town of Thurman
- Doug Beaty – Town of Queensbury
- John Strough – Town of Queensbury

\* *Retiring in 2015*

# EDC Professional Staff

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# 2016 Activities and Initiatives

# Stay Tuned....